

Canadian Custom Packaging

Job Description Form

Job Title: General Manager, Canadian Custom Packaging Company

Reports to: President, Nelson Group of Companies

Type of position: Permanent

Canadian Custom Packaging Company is a successful Canadian business that has been in business for 50+ years and is a contract manufacturer of topical over-the-counter drugs, natural health products (NHP), and health & beauty products. In this role, the General Manager will lead and oversee the operations of CCP in Toronto.

General Position Description:

Leadership

- Provide overall strategic direction and leadership to the entire organization
- Lead and participate in daily production meetings and ongoing meetings with the executive team
- Push for continuous improvements across all direct and supporting businesses and functions
- Develop and drive a high performing team through effective use of coaching, open feedback and Performance Management process
- Identify, develop & foster strategic relationships that complement the activities of CCP and add value to the overall business

Planning

- Development of strategic plans and projects to achieve long term business and sector targets including branding, positioning, customer management
- Align and execute operational plans to strategic plans
- Develop meaningful key performance indicators (KPIs) and other metrics by which to better monitor, manage and improve operations
- Work closely with the sales team on demand planning/forecasting processes

Manufacturing

- Assess and evaluate all current production processes, make recommendations and execute ongoing changes that improve efficiencies and cost effectiveness
- Cultivate a continuous improvement or related lean manufacturing culture across the organization

Operations

- Develop strong internal & external relationships with a focus on continuous improvement, innovative outcomes & business performance

Knowledge, skills and work experience requirements:

Experience with delivering top and bottom-line growth, continuous process improvement initiatives, a strategist with a strong background in sales, marketing, operations, and leading teams

Key Competencies:

- 10 years'+ senior business and operations leadership experience within a manufacturing environment; experience in consumer goods would be an asset
- Proven management skills to guide the organization and motivate employees to maximize their potential
- Personal track record of achievement, drive for results, & sustained performance
- Experience working in a highly regulated environment
- Proven track record of strong negotiation and influencing skills
- Excellent verbal and written communication skills

Educational requirements:

Undergraduate Degree in a related field; an Engineering or Science degree is preferred

To apply

Kindly send us your resume via email to: rbucco@cdncustompackaging.com

We really appreciate your effort in applying to this position. However, only those candidates who have been shortlisted for interviews will be contacted.