February 16th, 2021

**The Honourable Mary Ng**, Minister of Small Business, Export Promotion and International Trade

[Mary.Ng@international.gc.ca](mailto:Mary.Ng@international.gc.ca)

**The Honourable Patty Hajdu**, Minister of Health

[hcminister.ministresc@canada.ca](mailto:hcminister.ministresc@canada.ca)

Dear Ministers,

**Re: Cosmetics Alliance Canada’s Request for Government to Issue “Certificate of Compliance” for Cosmetics Exports to China**

We are writing in support of the attached letter from our industry association and to stress the urgency for the Federal Government to provide or endorse a “Certificate of Compliance” to allow us to export Canadian manufactured cosmetics to China without unnecessary animal testing.

Our company, (FILL IN NAME), manufactures cosmetic products at our facilities in (LIST CITIES and PROVINCES). We employ \_\_\_\_\_\_\_\_(FILL IN THE NUMBER) people in our manufacturing business and export approximately\_\_\_\_% of the products we produce in Canada.

China is a key destination for cosmetic products and Canadian exports have the opportunity to significantly grow. Chinese regulations requiring animal testing on imported products have been a detriment to exports as they are unnecessary from a human health and safety perspective, unethical, and are not required elsewhere including in Canada. The recent regulatory reforms in China, including creating an exemption to animal testing on imported cosmetics, have opened the door for the expansion of exports to China.

This exemption does, however, **require a GMP certificate (or equivalent) issued by the exporting country’s regulatory body** substantiating that the product is recognized as being manufactured in accordance with a reasonable quality management standard [Article 11]. As the Canadian regulator does not currently issue such certificates, nor has it been able to work out an effective solution with our industry association, Cosmetics Alliance Canada - who does issue such certificates, we are yet able as a Canadian-based manufacturer to take advantage of this important exemption.

As Cosmetics Alliance’s letter indicates, the Government of France has recently been able to work out a solution which will allow exports from French manufacturing facilities to meet the new Chinese requirements. As we understand few other international regulators have yet followed - including the U.S. FDA – this offers a unique opportunity for Canadian-based cosmetic manufacturing facilities such as ours to MAINTAIN and EXPAND our production and exports to China.

It is therefore of the utmost urgency to our company that both of your Departments work with our industry association to develop a workable solution to allow us to take full advantage of this opportunity to grow Canadian manufacturing exports.

Sincerely,

**Cc:**

Dr. Stephen Lucas, Deputy Minister of Health Canada, [stephen.lucas@canada.ca](mailto:stephen.lucas@canada.ca)

Ms. Isabella Chan, Assistant Deputy Minister, HECS, [isabella.chan@canada.ca](mailto:isabella.chan@canada.ca)

Mr. Pierre Sabourin, Assistant Deputy Minister, HPFB, [pierre.sabourin@canada.ca](mailto:pierre.sabourin@canada.ca)